

## ANCIENT SECRETS FOR A MODERN AWAKENING

Learn to Invest

by Linda Penkala C.M.T., of Message Scent News

*There are over 125 million people suffering from chronic disease in the U.S. today; all of them looking for answers to their affliction, many struggling to find a way out of the wilderness of our modern healthcare system. As Young Living educators, we have the privilege and unique opportunity to extend our hands to those on the edge of the wilderness. By touching their lives in a manner that escorts them out of the wilderness, harmony, joy, and radiant health can be restored. What an auspicious time to begin the journey toward healthy living!*

*When we hear the word invest, our thoughts naturally go to money, time, and energy. Let's consider investing in people—those who are committed to reclaiming their health. Investing in people—in their health and in our health—is a viable plan for the future. At a time when there is so much to be unsure of in this rapidly changing world, Young Living offers safe, predictable and effective products for remedying what ails us.*

*Young Living is a solid investment; they prepare us with the finest cutting edge support materials and educational opportunities. They enhance and transform our lives with essential oil infused supplements, personal care products, and the know-how to use them, resulting in bountiful health and radiant vitality for all. This provides a foundation from which to share, teach, and witness the positive and wide-reaching impact that quality, therapeutic-grade essential oils can have on the world.*

*As a former jockey, I compare this investment to another business experience—horseracing. In horseracing, there are claiming horses that can be bought for a set price after the starting gate opens and the race begins. At the end of the race, the trainer and groom take the horse they have claimed to their barn, and in a good trainer's hands, a transformation can begin. I have seen dull, listless, sad racehorses change into shiny, healthy coats, with clear eyes and a happy attitude. This leads to improved races. It takes a sound diet, supplements, a new regime, as well as love and patience, to turn a horse around. Just like this example of happier racehorses, the same can be said of distributors and friends who have learned to invest in themselves and others. Many beautiful benefits are obvious with time—physically, emotionally, spiritually, and financially.*

*A perfect opportunity to invest in ourselves and our organization is coming June 11-14 in Salt Lake City—Young Living's Annual Grand Convention at the Salt Palace! YL's corporate team in Utah works round the year to organize and strategize this event, readying us for another year of exciting educational presentations from exceptional leaders, researchers, and teachers. With both Gary Young's upcoming Rise to Excellence Tour in March and the YL Convention, two powerful opportunities offer us a fantastic way to invest in ourselves, in our team of distributors, and to further lead others out of the wilderness of health care.*

*I encourage you to follow this acrostic—*

**L**isten to the wisdom of your mentors  
**E**ncourage distributors  
**A**ction will take you forward  
**R**esearch daily, and  
**N**ever give up!  
**T**O  
**I**nspire others  
**N**urture yourself  
**V**ision for the future  
**E**xcel above  
**S**trive for the best, and  
**T**each others to change the world!

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